

**ST. MICHAEL'S MEDIA, INC**  
**Profit & Loss**  
January through March 2020

	<u>Jan - Mar 20</u>
Ordinary Income/Expense	
Income	
4000 · DIRECT PUBLIC SUPPORT	484,970.48
4200 · EARNED REVENUE	475,697.00
4300 · OTHER REVENUE	107.70
<b>Total Income</b>	<u>960,775.18</u>
<b>Gross Profit</b>	960,775.18
Expense	
5000 · COST OF GOODS SOLD (STORE ONLY)	18,690.68
6000 · SALARIES, TAXES, BENEFITS	555,078.39
6100 · PROFESSIONAL SERVICES	384,882.96
6200 · PROGRAM / PRODUCTION EXPENSES	14,910.62
6300 · TRAVEL & MILEAGE	25,941.39
6400 · COMMUNICATIONS	132,041.39
6500 · MAINTENANCE, REPAIR, UTILITIES	11,355.07
6600 · SUPPLIES, EQUIPMENT, FURNITURE	70,116.23
6700 · CONFERENCES, ENTERTAINMENT	47,617.38
6800 · DUES, FEES & SUBSCRIPTIONS	63,279.61
6900 · INSURANCE, TAXES, OPERATIONS	3,306.85
<b>Total Expense</b>	<u>1,327,220.57</u>
<b>Net Ordinary Income</b>	<u>-366,445.39</u>
<b>Net Income</b>	<u><u>-366,445.39</u></u>