

**ST. MICHAEL'S MEDIA, INC**  
**Profit & Loss**  
October through December 2019

	<u>Oct - Dec 19</u>
Ordinary Income/Expense	
Income	
4000 · DIRECT PUBLIC SUPPORT	685,696.25
4200 · EARNED REVENUE	480,256.83
4300 · OTHER REVENUE	73,965.65
<b>Total Income</b>	<u>1,239,918.73</u>
<b>Gross Profit</b>	1,239,918.73
Expense	
5000 · COST OF GOODS SOLD (STORE ONLY)	36,648.98
6000 · SALARIES, TAXES, BENEFITS	479,532.88
6100 · PROFESSIONAL SERVICES	274,909.80
6200 · PROGRAM / PRODUCTION EXPENSES	18,263.38
6300 · TRAVEL & MILEAGE	48,968.98
6400 · COMMUNICATIONS	112,483.40
6500 · MAINTENANCE, REPAIR, UTILITIES	14,989.57
6600 · SUPPLIES, EQUIPMENT, FURNITURE	207,505.62
6700 · CONFERENCES, ENTERTAINMENT	25,721.04
6800 · DUES, FEES & SUBSCRIPTIONS	32,358.28
6900 · INSURANCE, TAXES, OPERATIONS	2,489.68
<b>Total Expense</b>	<u>1,253,871.61</u>
<b>Net Ordinary Income</b>	<u>-13,952.88</u>
<b>Net Income</b>	<u><u>-13,952.88</u></u>